



Falcon Commercial Development is dedicated to delivering innovative, state-of-the-art real estate solutions that meet the evolving needs of the modern supply chain. Specializing in Class A industrial development, we provide tailored opportunities for industrial users, owners, and institutional investors, focusing on enhancing operational efficiency and long-term value. Guided by our principles of integrity and excellence, we aim to shape the future of industrial development with a commitment to quality over quantity.

Falcon was founded by Doug Johnson and Ben Newell, whose combined experience includes the development of 139 industrial buildings totaling 53 million square feet. Veteran yet nimble leadership, paired with a commitment to transparency and consistency, allows us to deliver personalized service and a top-quality final product for our partners.

Our Differentiators



Privately owned



Client-focused



Strong personal relationships



Flexible deal structure



Transparent

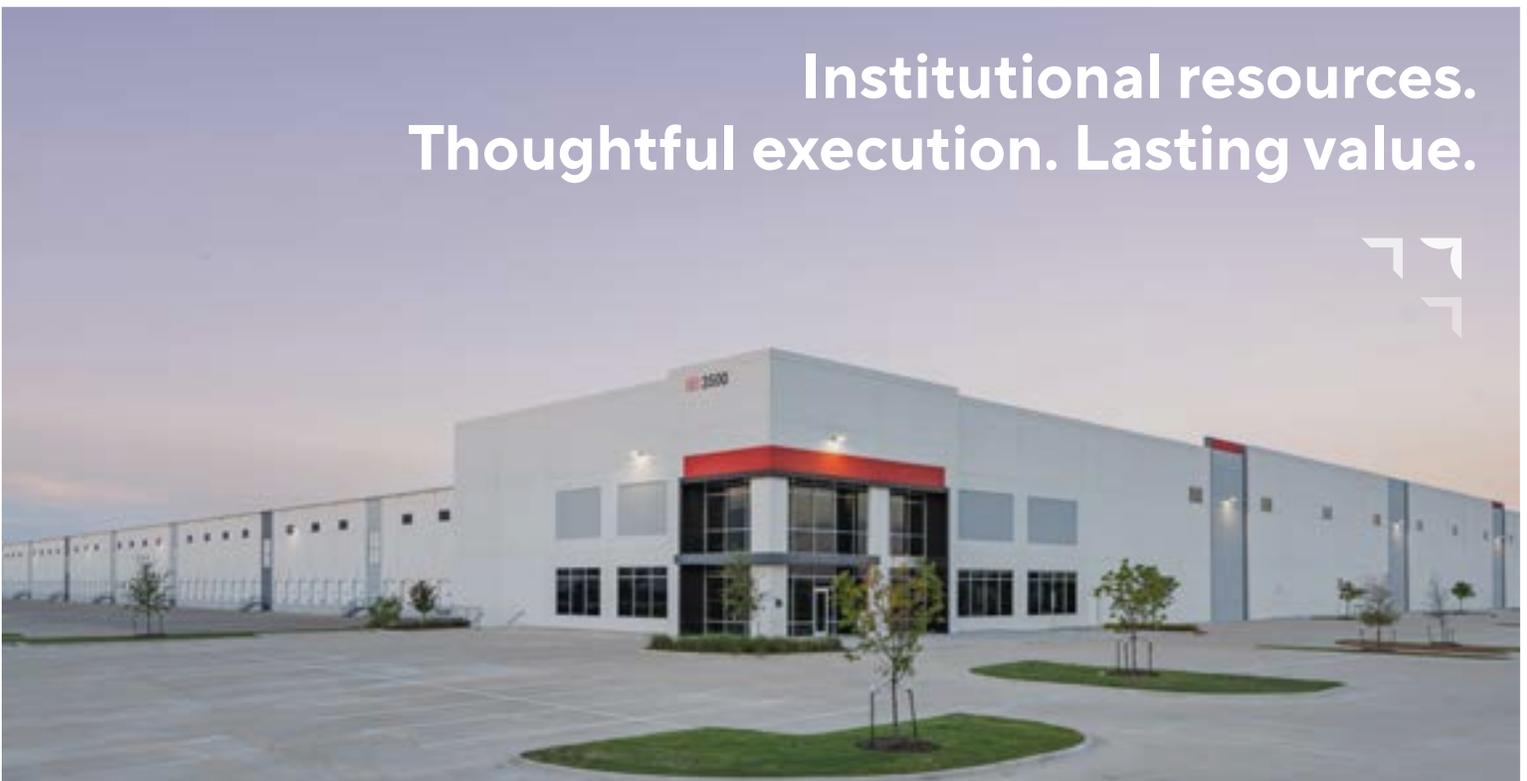


Innovative



Time sensitive, yet realistic milestones

**Institutional resources.
Thoughtful execution. Lasting value.**





Development Services

The Falcon Commercial Development team specializes in industrial real estate development, focusing on warehouses, distribution centers and manufacturing facilities. We manage the full project lifecycle, covering site selection, feasibility, design, construction, leasing, property management and disposition. Our investment-grade buildings are designed and constructed to maintain long-term value, with one goal in mind: to benefit our end users and investment partners.

We thrive on innovation, problem-solving and creating practical solutions that deliver results. Leveraging our knowledge and experience, we deliver institutional-grade properties that create lasting value for years to come.

Our Services

- ▶ Site Selection and Due Diligence
- ▶ Project Feasibility Analysis
- ▶ Site Design and Entitlements
- ▶ Project Capitalization
- ▶ Development Management
- ▶ Construction Management
- ▶ Property Management
- ▶ Speculative and Build-to-Suit Projects
- ▶ Leasing Oversight
- ▶ Project Disposition

**Decades of industrial experience,
trusted partners, and proven results,
all focused on delivering value for you.**