



Falcon Commercial Development is a privately owned industrial development company committed to providing principled real estate solutions and opportunities for industrial users, owners, and investors. With over 60 years of combined development experience between our partners, we are focused on developing institutional grade industrial properties in core Texas markets.

Founded by Doug Johnson and Ben Newell, the founding partners have cumulative development experience of 139 industrial buildings totaling over 53 million square feet. Veteran and nimble leadership, along with a commitment to transparency and consistency, enables Falcon to provide our customers with personalized service and a top-quality final product.

Our Differentiators



Privately owned



Client-focused



Strong personal relationships



Flexible deal structure



Transparent



Innovative



Time sensitive, yet realistic milestones





Development Services

The Falcon Commercial Development team are experts in all aspects of industrial real estate development, with product types including warehouses, distribution centers and manufacturing facilities. We oversee the entire development process from site selection, through design, pricing and lease-up. Our investment grade buildings are designed and constructed to maintain long-term value with one goal in mind – to benefit our tenants and investors.

We thrive on innovation, problem solving and creating solutions to deliver results to meet our client's industrial real estate requirements. Allow us to use our knowledge and experience to work for you to deliver an institutional grade product that will create value and hold that value for years to come.

Our Services

- ▶ Site Selection and Due Diligence
- ▶ Project Feasibility Analysis
- ▶ Site Design and Entitlements
- ▶ Project Capitalization
- ▶ Development Management
- ▶ Construction Management
- ▶ Property Management
- ▶ Speculative and Build-to-Suit Projects
- ▶ Leasing Oversight
- ▶ Project Disposition

**Let our experienced track record,
long-standing relationships with
clients and industry experts go to
work for you.**